# **FACTSHEET**

# Liquor in Grocery Stores - Updated February 2015

# **KEY POINTS**

- Effective April 1, 2015, private and government liquor stores and most wine stores in BC will be able to relocate to an eligible grocery store. Winery-owned and sacramental wine stores cannot relocate.
  - LRS and government liquor stores will be subject to the 1 km distance rule; wine stores will be not.
- Grocery stores may sell liquor/wine <u>either</u> in a store-within-a-store or 100% BC wine on the shelf, <u>but not both</u> at the same location.
- For grocery stores to be eligible to sell liquor under the "store-within-a-store" model they must:
  - 1. Sell approximately 70% food products (aligning with the traditional grocery experience).
  - 2. Once liquor store sales are added, at least 50% of sales must continue to be food-related products.
  - 3. After liquor sales are approved for the store, the **70% food sales requirement continues in regard to the total sales revenue from non-liquor products.** This is to ensure the business remains primarily a grocery store.
  - 4. Be a minimum of **929 square meters** (10,000 square feet). There will be **no minimum size requirement for liquor retail stores** within grocery stores.
  - 5. Not be general merchandise, "big box", multipurpose, or convenience stores.
- Grocery stores will have the opportunity to **co-brand with liquor or wine stores** (regardless of whether the liquor store is physically in the grocery store) as long as they <u>share the same ownership</u>.



**Example One:** Open entrance "store-within-a-store" grocery model

This is one example of what the model could look like when implemented in 2015: open entrance, same-cart shopping, and separate cashiers to protect health, safety, and access by minors.

**Example Two:** Connecting entrance "store-within-a-store" grocery model

This is one example of what the model could look like when implemented in 2015: connecting entrance, same-cart shopping, and separate cashiers to protect health, safety, and access by minors.



# **KEY POINTS (Continued)**

- Liquor stores within grocery stores must be physically separated from the rest of the grocery store with controlled access and separate cash tills.
- One-cart shopping will be permitted; i.e. customers will be allowed to move freely with their cart between the grocery and liquor stores.
- The current moratorium on the number of private liquor stores (until 2022) is maintained.
- Also effective April 1, 2015: the 5 km rule will be removed to allow for the relocation of licenses throughout
  the province; BC government liquor stores will be allowed to offer refrigeration and extended hours; all liquor retailers will purchase product from the LDB at a common wholesale price

### RELOCATION APPLICATION PROCESS AND LOTTERY

- From February 27 to March 27, 2015, interested liquor stores will have a 4-week window to apply for relocation beyond 5 km and/or into a grocery store.
- All applications received during this period will be **placed in a lottery and drawn at random**. Applicants will be notified of their position in the queue <u>after the draw</u> is complete.
- The process will apply to private and government liquor stores. It is **not required for VQA or wine stores** (exempt from the 1 km rule) OR **any licensee that is adjacent to a grocery store** and plans to become a "store-within-a-store" by simply knocking down a wall.
- However, if an LRS or government liquor store is attached to or abutting an eligible grocery store, they must apply for a structural alteration to remove the wall to create a store-within-a-store.
- Applicants received after March 27, 2015 will be reviewed in date order, following the initial queue.
- Applicants must comply with the 1 km rule. If more than one store wants to relocate its license within the same 1 km radius, the first applicant chosen is given priority.
- An LRS Relocation Application Form must be submitted if the licensee wishes to <u>relocate into a grocery</u> store or beyond what the 5-km rule previously allowed them. Only one such application will be accepted by LCLB per LRS license number during the lottery intake period.
- <u>Download the complete application package here</u>. **Only complete applications will be eligible** to be entered into the lottery. This includes:
  - 1. Proof of valid interest in the proposed LRS site
  - 2. Scaled site plan
  - 3. Photographs showing the proposed site
  - 4. Grocery Store Declaration only if your proposed LRS site is located within a grocery store
  - 5. Completed application form
  - 6. Application fee



### ABLE BC IS WORKING FOR YOU

- We will continue to fight to protect our members' investments and work to shape these policy changes so they may benefit our industry.
- It is important that ABLE BC members contact their MLAs and voice their concerns about the impacts of
  these changes on our industry. These <u>key messages can be discussed</u> with MLAs and other elected officials, your customers, and the public at large.

## **FURTHER RESOURCES**

- BC Government Press Release: B.C. takes next step towards liquor in grocery stores
- BC Government Press Release: <u>Lottery announced for liquor store relocation and grocery queue</u>
- BC Government Store-within-a-Store Model Potential Layout: <a href="Example One"><u>Example One</u></a> and <a href="Example Two"><u>Example Two</u></a>
- BC Government Factsheet: <u>B.C.'s two-part</u> model for grocery store liquor sales
- LCLB: Relocation of a Liquor Retail Store Information
- LCLB: <u>LRS Transfer of Location Application</u> <u>Package</u>
- LCLB: Grocery Store Declaration Form
- LCLB: <u>Private Liquor Store and BC Liquor Store Locations</u>



- ABLE BC Factsheet: Wine on Grocery Store Shelves
- ABLE BC Factsheet: Summary of Liquor Policy Changes to be Implemented on April 1, 2015
- ABLE BC and BC's private liquor industry in the news: Media Coverage
- Contact ABLE BC at 604-688-5560 (1-800-663-4883) or info@ablebc.ca



