

## II. APPLICATION PROCEDURE (con't)

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### C. PRICE QUOTATIONS

All suppliers are required to provide the following information when completing an Application Form:

- an ex-cellar quotation and the location of the same;
- an F.O.B. port quotation, as well as a specified loading port;
- an estimated retail price; and
- any special conditions of sale. This would reflect:
  - an addition to the stated quotation for less-than-full container/truck loads and/or pallet/dunnage charges; and,
  - minimum order quantities or price concessions for quantity orders.

The product in question may be subject to delisting should the supplier's invoiced price differ from the quotation provided on the application form.

**NOTE: For mark-up application purposes, products packaged in special containers must have the quote for the standard product and the cost of any special packaging or additions (such as glasses) shown separately on the application form.**

It should be understood that SLGA is under no obligation to approve listing requests or purchase stock from any supplier.

### D. PRODUCT STANDARDS

All products must meet standards of the *Canadian Food and Drug Act and Regulation*.

#### Product Standards

- All products must meet the standards of the Canadian Food and Drug Act and Regulations.

#### Labelling Standards

- Suppliers shall ensure that all Federal Legislation including the *Food and Drug Act* and *The Consumer Packaging and Labelling Act* and their Regulations are followed.
- All cases and selling units must bear the supplier assigned SCC/UPC codes.

## 5. UNIQUE CHARACTERISTICS

Products may be selected as a result of its unique characteristics including the appeal for the following factors:

- Seasonal match
- Geographic origin
- Ethnic association
- Unique packaging
- Special use (e.g. ceremonial, cooking)

## 6. CONTAINER AND PACKAGING

All container types must be approved by Saskatchewan Environment with respect to compliance provisions of the *Saskatchewan Litter Control Act* and regulations of the Department.

All labels must be approved for sale in Canada by the *Consumer Packaging and Labelling Act & Regulations*.

In addition, all labels will be reviewed by the Listing Committee for attractiveness and appropriateness for use in Saskatchewan.

## 7. SUPPLIER ORDER AND SHIPPING LOGISTICS

SLGA will take into consideration factors which may affect the operational and financial performance of SLGA independent of product type and packaging. Included here are the following:

### **Availability of Product**

Supplier production capacity and order lead time should indicate good product availability. The product must be available within 30 days of the written letter of acceptance.

### **Reliability of Supplier/Country**

The previous performance of the supplier and exporting authority for other products should indicate high reliability and ease of completing the importation.

### **Minimum Order Quantity**

If a minimum order is deemed too large versus SLGA's operational and sales requirements, a listing may not be granted.